



AgReserves, Inc.

Position Title: **Agronomy and Central Services Area Manager**

Location: **Deseret Cattle & Citrus, St. Cloud, Florida**

Position Description:

This position is responsible for maximizing the long-term, sustainable productivity of pasture lands to optimize AgReserves' return on investment. This person is a key member of the operations team and advises the 14 ranch cattle units on pasture development and maintenance. This position also currently oversees the Pasture Crew, Shops, and other support services as assigned.

This person must understand the big picture of how a large scale cattle operation is run and be able to balance competing demands. Able to develop and execute multi-year plans that require the support of multiple departments to succeed. They must be able to supervise, support, and train managers and employees whose responsibilities differ broadly. Must be able to influence others to further ranch and company objectives. Must be able to develop strong relationships with and maintain the respect of their peers. This person has and exercises good Judgment – they have demonstrated a pattern of sound decision making based on experience and science. Understands what it means to be a world-class cattle operation and is dedicated to leading the ranch to realize that objective.

Essential Job Functions:

- 1. Employee Development and Supervision:** Identify, train and mentor potential future leaders. Help employees understand the ranch's key objectives. Ensure employees understand their roles in accomplishing these objectives. Provide employees with the training and tools to successfully fulfill assigned responsibilities
- 2. Financial:** Participate in the creation of annual operating and capital budgets. Monitor the financials, project, report and explain variances and outcomes.
- 3. Pasture and Range Management:** Work with foremen and area managers to develop an annual three year resource plan. Measure soil and plant health in identified pastures and work with Universities and industry experts to develop methods of improving plant health. Work with foremen and area managers to implement the resource plan in an efficient and timely manner. Monitor the success of the resource plan and make additional recommendations.
- 4. Safety:** Ensure foremen are responsible for safety and the ranch safety programs are fully implemented.
- 5. Ranch Security:** Share in responsibility for the overall ranch security.
- 6. Coordination, Communication and Representation:** Work with other ranch departments and customers to ensure all overall ranch objectives are fulfilled. Be responsible for communication among departments. Represent ranch professionally at all times. Participate in industry and community organizations.
- 7. Inventory Control:** Ensure each foreman is maintaining and reconciling an accurate running inventory of assets.
- 8. Quality Control:** Ensure all fertilizer, bio solid and other required records are accurately and timely recorded. Ensure the foremen keep all equipment and facilities neat, clean, and in good repair. Ensure the foremen are keeping all facilities and equipment neat, clean, and in good repair. Ensure employees adhere to ranch policies. Ensure the foremen are aware and following the calendar of events.

Skills and Education:

- Bachelor's degree in Agronomy, Soil Science, Animal Science, Agribusiness; Master's Degree preferred
- 5 to 10 years cattle industry experience with 5 years' experience in Agronomy
- Proven track record of increasing leadership responsibility
- Proven track record of financial accountability & performance
- Proficient using Microsoft Excel, Word, PowerPoint, Outlook, and Internet

Benefits: Full-time employees receive excellent benefits including: Medical, Dental, Group Term Life, Disability, Retirement Plus Plan, 401k, FlexSpending, and other miscellaneous value-added benefits.

To Apply:

Send resume to careers.east@deseretranches.com with "DCC – Agronomy and Central Services Area Manager" in the subject line.

NOTE:

The specific statements shown in this job description are not intended to be all- inclusive, but represent typical elements and criteria considered necessary to successfully perform the job.

AgReserves, Inc. is an Equal Opportunity Employer