



Position: General Manager – Rex Ranch
Location: Ashby, Nebraska

Position Status: Full-Time, Exempt
Posting Date: January 10, 2018

Company Profile:

AgReserves, Inc. is a multi-national, multi-corporate company that operates investment farms and ranches throughout the world. This position is located at our Rex Ranch operation, a large ranch located in northwestern Nebraska whose primary businesses are cattle and natural resources.

Purpose of Position:

The Cattle Ranch General Manager is responsible for financial, production, and safety performance of Ranch Operations including cattle and all other business enterprises.

Essential Functions:

- ✓ Identify and articulate overall ranch vision. Ensure that the vision and key objectives are understood, communicated and that employees understand their role in accomplishment.
- ✓ Identify key initiatives to achieve the ranch vision. Develop specific goals and plans and implement according to schedule.
- ✓ Develop operational strategy, protocols, and procedures to achieve goals and objectives.
- ✓ Identify key metrics and systems to plan, implement, and report outcomes.
- ✓ Routinely monitor production systems to ensure adherence to protocols and procedures (i.e. cow condition, grazing plans, resource plans, wildlife, support services, natural resources, etc.)
- ✓ Lead development of annual capital and operational budgets.
- ✓ Monitor operational expenses and incomes to ensure accuracy and explain variances.
- ✓ Ensure that inventory reports are accurate and timely and that ranch assets are protected.
- ✓ Assist in the development of recruiting, training and compensation programs for employees.
- ✓ Identify, train and mentor potential future leaders.
- ✓ Represent our owner in local community and to all people external to the organization professionally at all times.
- ✓ Protect and advance our owners interests through participation in industry and community organizations.
- ✓ Develop operational strategy and procedures that will maximize income through marketing.
- ✓ Effectively communicate and coordinate with ARI marketing staff saleable inventory, descriptions, delivery dates and weights.
- ✓ Work through the ARI genetics committee to establish genetic strategy and programs.
- ✓ Ensure that ranch safety programs are fully implemented.
- ✓ Share in responsibility for the overall ranch security.
- ✓ Protect and manage natural resources to achieve operational objectives and maximize land value.
- ✓ Protect and enhance the value of the property through awareness of long term planning as it relates to transportation, water, environmental regulations and land use.
- ✓ Supervise up to 5 direct reports and oversee all employees.

Skills & Education Requirements:

- ✓ Must have a bachelor's degree in Animal Science or equivalent
- ✓ Master's Degree in Animal Science or equivalent preferred
- ✓ Must have 10-to-15 years cattle experience

Physical Demands & Work Environment:

- ✓ Must be able to sit, walk and stand for 8 to 12 hours per day
- ✓ Must be able to work on a computer for 6 to 8 hours at a time
- ✓ Must be able to ride a horse for 6 to 8 hours per day
- ✓ Must be able to work an average 50-hour week with an average 10-hour workday, which can vary frequently
- ✓ Must be able to travel extensively
- ✓ Must be able to work outside in year-round weather conditions including heat, cold, snow and rain
- ✓ Must be able to tolerate, and to perform castration, euthanasia, vaccinations, dehorning, ear tagging, ear notching, branding, taking blood samples, and other procedures normal to animal husbandry as needed
- ✓ Must be willing to work weekends and holidays when required

Pay & Benefits:

Salary is commensurate with experience. Full-time employees receive excellent benefits including: Medical, Dental, Group Term Life, Disability, Pension Plan Plus (401k and Pension Benefits), Flex-Spending, and other miscellaneous value-added benefits.

To Apply:

Please send your cover letter and resume via email to careers.west@deserettranches.com with the job title **General Manager – Rex Ranch** in the subject line.

NOTE: The specific statements shown in each section of this job description are not intended to be all-inclusive, but represent typical elements and criteria considered necessary to successfully perform the job. Last updated: 8/29/2017.